

# Income Statement Report

## Viniterra POA

### Viniterra

December 01, 2020 thru December 31, 2020

|                                        | Actual          | Current Period<br>Budget | Variance            | Actual           | Year to Date (12 months)<br>Budget | Variance           | Annual<br>Budget  | Budget<br>Remaining |
|----------------------------------------|-----------------|--------------------------|---------------------|------------------|------------------------------------|--------------------|-------------------|---------------------|
| <b><u>Income</u></b>                   |                 |                          |                     |                  |                                    |                    |                   |                     |
| <b>Assessment Income</b>               |                 |                          |                     |                  |                                    |                    |                   |                     |
| 4000 - Viniterra Assessments           | 148.26          | 0.00                     | 148.26              | 19,933.06        | 19,569.00                          | 364.06             | 19,569.00         | (364.06)            |
| 4002 - Lot Assessments                 | 0.00            | 1,384.00                 | (1,384.00)          | 4,121.20         | 4,151.00                           | (29.80)            | 4,151.00          | 29.80               |
| 4003 - Associate Developer Assessments | 0.00            | 21,645.00                | (21,645.00)         | 21,050.50        | 21,645.00                          | (594.50)           | 21,645.00         | 594.50              |
| 4009 - Developer Contribution          | 0.00            | 76,494.00                | (76,494.00)         | 0.00             | 76,494.00                          | (76,494.00)        | 76,494.00         | 76,494.00           |
| 4065 - New Kent Master Assessments     | 122.64          | 0.00                     | 122.64              | 17,689.05        | 18,592.00                          | (902.95)           | 18,592.00         | 902.95              |
| 4120 - Capital Contribution            | (73.33)         | 296.00                   | (369.33)            | 987.57           | 1,185.00                           | (197.43)           | 1,185.00          | 197.43              |
| 4130 - Commercial Contribution         | 6,255.88        | 6,991.00                 | (735.12)            | 6,255.88         | 6,991.00                           | (735.12)           | 6,991.00          | 735.12              |
| <b>Total Assessment Income</b>         | <b>6,453.45</b> | <b>106,810.00</b>        | <b>(100,356.55)</b> | <b>70,037.26</b> | <b>148,627.00</b>                  | <b>(78,589.74)</b> | <b>148,627.00</b> | <b>78,589.74</b>    |
| <b>User Fee Income</b>                 |                 |                          |                     |                  |                                    |                    |                   |                     |
| 4248 - Administrative Fee              | 0.00            | 21.00                    | (21.00)             | 500.00           | 250.00                             | 250.00             | 250.00            | (250.00)            |
| <b>Total User Fee Income</b>           | <b>0.00</b>     | <b>21.00</b>             | <b>(21.00)</b>      | <b>500.00</b>    | <b>250.00</b>                      | <b>250.00</b>      | <b>250.00</b>     | <b>(250.00)</b>     |
| <b>Total Viniterra Income</b>          | <b>6,453.45</b> | <b>106,831.00</b>        | <b>(100,377.55)</b> | <b>70,537.26</b> | <b>148,877.00</b>                  | <b>(78,339.74)</b> | <b>148,877.00</b> | <b>78,339.74</b>    |
| <b><u>Expense</u></b>                  |                 |                          |                     |                  |                                    |                    |                   |                     |
| <b>Administrative</b>                  |                 |                          |                     |                  |                                    |                    |                   |                     |
| 5000 - General Administrative          | 0.00            | 21.00                    | (21.00)             | 25.00            | 250.00                             | (225.00)           | 250.00            | 225.00              |
| 5010 - Uncollectable Accounts          | 0.00            | 0.00                     | 0.00                | (0.18)           | 0.00                               | (0.18)             | 0.00              | 0.18                |
| 5025 - Collection Charges              | 0.00            | 21.00                    | (21.00)             | 165.00           | 250.00                             | (85.00)            | 250.00            | 85.00               |
| 5070 - Master Association Fee          | (902.95)        | 0.00                     | (902.95)            | 17,689.05        | 18,592.00                          | (902.95)           | 18,592.00         | 902.95              |
| 5210 - Printing & Copying              | 0.00            | 287.00                   | (287.00)            | 19.95            | 800.00                             | (780.05)           | 800.00            | 780.05              |
| 5215 - Postage                         | 0.00            | 50.00                    | (50.00)             | 14.14            | 600.00                             | (585.86)           | 600.00            | 585.86              |
| 5400 - Insurance Premiums              | 0.00            | 0.00                     | 0.00                | 1,828.62         | 2,700.00                           | (871.38)           | 2,700.00          | 871.38              |
| 6300 - Corporate Fees                  | 0.00            | 0.00                     | 0.00                | 25.00            | 50.00                              | (25.00)            | 50.00             | 25.00               |
| 7000 - Audit & Tax Services            | 0.00            | 0.00                     | 0.00                | 475.00           | 450.00                             | 25.00              | 450.00            | (25.00)             |
| <b>Total Administrative</b>            | <b>(902.95)</b> | <b>379.00</b>            | <b>(1,281.95)</b>   | <b>20,241.58</b> | <b>23,692.00</b>                   | <b>(3,450.42)</b>  | <b>23,692.00</b>  | <b>3,450.42</b>     |

# Income Statement Report

## Viniterra POA

### Viniterra

December 01, 2020 thru December 31, 2020

|                                        | Actual            | Current Period<br>Budget | Variance           | Actual           | Year to Date (12 months)<br>Budget | Variance           | Annual<br>Budget | Budget<br>Remaining |
|----------------------------------------|-------------------|--------------------------|--------------------|------------------|------------------------------------|--------------------|------------------|---------------------|
| <b><u>Expense</u></b>                  |                   |                          |                    |                  |                                    |                    |                  |                     |
| <b>Utilities</b>                       |                   |                          |                    |                  |                                    |                    |                  |                     |
| 6000 - Electricity                     | 0.00              | 306.00                   | (306.00)           | 2,713.12         | 3,671.00                           | (957.88)           | 3,671.00         | 957.88              |
| <b>Total Utilities</b>                 | <b>0.00</b>       | <b>306.00</b>            | <b>(306.00)</b>    | <b>2,713.12</b>  | <b>3,671.00</b>                    | <b>(957.88)</b>    | <b>3,671.00</b>  | <b>957.88</b>       |
| <b>Landscaping</b>                     |                   |                          |                    |                  |                                    |                    |                  |                     |
| 6100 - Lawn & Planting Maintenance     | 230.00            | 411.00                   | (181.00)           | 4,080.00         | 4,526.00                           | (446.00)           | 4,526.00         | 446.00              |
| 6140 - Easement Mowing                 | 0.00              | 0.00                     | 0.00               | 375.00           | 1,000.00                           | (625.00)           | 1,000.00         | 625.00              |
| 6199 - Beautification & Repair         | 0.00              | 125.00                   | (125.00)           | 2,185.00         | 1,500.00                           | 685.00             | 1,500.00         | (685.00)            |
| <b>Total Landscaping</b>               | <b>230.00</b>     | <b>536.00</b>            | <b>(306.00)</b>    | <b>6,640.00</b>  | <b>7,026.00</b>                    | <b>(386.00)</b>    | <b>7,026.00</b>  | <b>386.00</b>       |
| <b>Repair &amp; Maintenance</b>        |                   |                          |                    |                  |                                    |                    |                  |                     |
| 6595 - Gate Maintenance                | 498.00            | 167.00                   | 331.00             | 1,038.20         | 2,000.00                           | (961.80)           | 2,000.00         | 961.80              |
| 6750 - Snow Removal & Supplies         | 0.00              | 625.00                   | (625.00)           | 0.00             | 2,500.00                           | (2,500.00)         | 2,500.00         | 2,500.00            |
| 6760 - Street Sweeping & Maintenance   | 0.00              | 600.00                   | (600.00)           | 0.00             | 1,200.00                           | (1,200.00)         | 1,200.00         | 1,200.00            |
| <b>Total Repair &amp; Maintenance</b>  | <b>498.00</b>     | <b>1,392.00</b>          | <b>(894.00)</b>    | <b>1,038.20</b>  | <b>5,700.00</b>                    | <b>(4,661.80)</b>  | <b>5,700.00</b>  | <b>4,661.80</b>     |
| <b>Professional Services</b>           |                   |                          |                    |                  |                                    |                    |                  |                     |
| 7020 - Legal/Professional              | 0.00              | 0.00                     | 0.00               | 0.00             | 350.00                             | (350.00)           | 350.00           | 350.00              |
| 7040 - Management Fees                 | 0.00              | 3,977.00                 | (3,977.00)         | 3,809.05         | 15,908.00                          | (12,098.95)        | 15,908.00        | 12,098.95           |
| <b>Total Professional Services</b>     | <b>0.00</b>       | <b>3,977.00</b>          | <b>(3,977.00)</b>  | <b>3,809.05</b>  | <b>16,258.00</b>                   | <b>(12,448.95)</b> | <b>16,258.00</b> | <b>12,448.95</b>    |
| <b>Reserve Expenses</b>                |                   |                          |                    |                  |                                    |                    |                  |                     |
| 9800 - Repair & Replacement Expenses   | 8,825.00          | 8,825.00                 | 0.00               | 35,300.00        | 35,300.00                          | 0.00               | 35,300.00        | 0.00                |
| 9912 - Operating Contingency Expenses  | 0.00              | 625.00                   | (625.00)           | 0.00             | 2,500.00                           | (2,500.00)         | 2,500.00         | 2,500.00            |
| <b>Total Reserve Expenses</b>          | <b>8,825.00</b>   | <b>9,450.00</b>          | <b>(625.00)</b>    | <b>35,300.00</b> | <b>37,800.00</b>                   | <b>(2,500.00)</b>  | <b>37,800.00</b> | <b>2,500.00</b>     |
| <b>Total Viniterra Expense</b>         | <b>8,650.05</b>   | <b>16,040.00</b>         | <b>(7,389.95)</b>  | <b>69,741.95</b> | <b>94,147.00</b>                   | <b>(24,405.05)</b> | <b>94,147.00</b> | <b>24,405.05</b>    |
| <b>Total Viniterra Income / (Loss)</b> | <b>(2,196.60)</b> | <b>90,791.00</b>         | <b>(92,987.60)</b> | <b>795.31</b>    | <b>54,730.00</b>                   | <b>(53,934.69)</b> | <b>54,730.00</b> | <b>53,934.69</b>    |

# Income Statement Report

## Viniterra POA

### Villas

December 01, 2020 thru December 31, 2020

|                                        | Actual          | Current Period<br>Budget | Variance        | Actual          | Year to Date (12 months)<br>Budget | Variance        | Annual<br>Budget | Budget<br>Remaining |
|----------------------------------------|-----------------|--------------------------|-----------------|-----------------|------------------------------------|-----------------|------------------|---------------------|
| <b><u>Income</u></b>                   |                 |                          |                 |                 |                                    |                 |                  |                     |
| <b>Assessment Income</b>               |                 |                          |                 |                 |                                    |                 |                  |                     |
| 4001 - Villas Assessments              | 624.90          | 625.00                   | (0.10)          | 7,498.80        | 7,499.00                           | (0.20)          | 7,499.00         | 0.20                |
| <b>Total Assessment Income</b>         | <b>624.90</b>   | <b>625.00</b>            | <b>(0.10)</b>   | <b>7,498.80</b> | <b>7,499.00</b>                    | <b>(0.20)</b>   | <b>7,499.00</b>  | <b>0.20</b>         |
| <b>Total Villas Income</b>             | <b>624.90</b>   | <b>625.00</b>            | <b>(0.10)</b>   | <b>7,498.80</b> | <b>7,499.00</b>                    | <b>(0.20)</b>   | <b>7,499.00</b>  | <b>0.20</b>         |
| <b><u>Expense</u></b>                  |                 |                          |                 |                 |                                    |                 |                  |                     |
| <b>Landscaping</b>                     |                 |                          |                 |                 |                                    |                 |                  |                     |
| 6100 - Lawn & Planting Maintenance     | 1,023.00        | 666.00                   | 357.00          | 7,038.75        | 6,664.00                           | 374.75          | 6,664.00         | (374.75)            |
| <b>Total Landscaping</b>               | <b>1,023.00</b> | <b>666.00</b>            | <b>357.00</b>   | <b>7,038.75</b> | <b>6,664.00</b>                    | <b>374.75</b>   | <b>6,664.00</b>  | <b>(374.75)</b>     |
| <b>Irrigation</b>                      |                 |                          |                 |                 |                                    |                 |                  |                     |
| 6200 - Irrigation Repair & Maintenance | 100.00          | 0.00                     | 100.00          | 625.00          | 835.00                             | (210.00)        | 835.00           | 210.00              |
| <b>Total Irrigation</b>                | <b>100.00</b>   | <b>0.00</b>              | <b>100.00</b>   | <b>625.00</b>   | <b>835.00</b>                      | <b>(210.00)</b> | <b>835.00</b>    | <b>210.00</b>       |
| <b>Total Villas Expense</b>            | <b>1,123.00</b> | <b>666.00</b>            | <b>457.00</b>   | <b>7,663.75</b> | <b>7,499.00</b>                    | <b>164.75</b>   | <b>7,499.00</b>  | <b>(164.75)</b>     |
| <b>Total Villas Income / (Loss)</b>    | <b>(498.10)</b> | <b>(41.00)</b>           | <b>(457.10)</b> | <b>(164.95)</b> | <b>0.00</b>                        | <b>(164.95)</b> | <b>0.00</b>      | <b>164.95</b>       |

# Income Statement Report

## Viniterra POA

### Shared Entrance

December 01, 2020 thru December 31, 2020

|                                              | Actual             | Current Period<br>Budget | Variance            | Actual             | Year to Date (12 months)<br>Budget | Variance           | Annual<br>Budget   | Budget<br>Remaining |
|----------------------------------------------|--------------------|--------------------------|---------------------|--------------------|------------------------------------|--------------------|--------------------|---------------------|
| <b><u>Expense</u></b>                        |                    |                          |                     |                    |                                    |                    |                    |                     |
| <b>Utilities</b>                             |                    |                          |                     |                    |                                    |                    |                    |                     |
| 6000 - Electricity                           | 0.00               | 94.00                    | (94.00)             | 969.32             | 1,130.00                           | (160.68)           | 1,130.00           | 160.68              |
| 6025 - Water Service                         | 0.00               | 0.00                     | 0.00                | 1,144.70           | 1,200.00                           | (55.30)            | 1,200.00           | 55.30               |
| <b>Total Utilities</b>                       | <b>0.00</b>        | <b>94.00</b>             | <b>(94.00)</b>      | <b>2,114.02</b>    | <b>2,330.00</b>                    | <b>(215.98)</b>    | <b>2,330.00</b>    | <b>215.98</b>       |
| <b>Landscaping</b>                           |                    |                          |                     |                    |                                    |                    |                    |                     |
| 6100 - Lawn & Planting Maintenance           | 7,842.00           | 600.00                   | 7,242.00            | 25,353.00          | 24,500.00                          | 853.00             | 24,500.00          | (853.00)            |
| 6199 - Beautification & Repair               | 220.00             | 0.00                     | 220.00              | 4,835.00           | 8,500.00                           | (3,665.00)         | 8,500.00           | 3,665.00            |
| <b>Total Landscaping</b>                     | <b>8,062.00</b>    | <b>600.00</b>            | <b>7,462.00</b>     | <b>30,188.00</b>   | <b>33,000.00</b>                   | <b>(2,812.00)</b>  | <b>33,000.00</b>   | <b>2,812.00</b>     |
| <b>Irrigation</b>                            |                    |                          |                     |                    |                                    |                    |                    |                     |
| 6200 - Irrigation Repair & Maintenance       | 0.00               | 0.00                     | 0.00                | 3,845.00           | 4,000.00                           | (155.00)           | 4,000.00           | 155.00              |
| <b>Total Irrigation</b>                      | <b>0.00</b>        | <b>0.00</b>              | <b>0.00</b>         | <b>3,845.00</b>    | <b>4,000.00</b>                    | <b>(155.00)</b>    | <b>4,000.00</b>    | <b>155.00</b>       |
| <b>Repair &amp; Maintenance</b>              |                    |                          |                     |                    |                                    |                    |                    |                     |
| 6750 - Snow Removal & Supplies               | 0.00               | 375.00                   | (375.00)            | 0.00               | 1,500.00                           | (1,500.00)         | 1,500.00           | 1,500.00            |
| <b>Total Repair &amp; Maintenance</b>        | <b>0.00</b>        | <b>375.00</b>            | <b>(375.00)</b>     | <b>0.00</b>        | <b>1,500.00</b>                    | <b>(1,500.00)</b>  | <b>1,500.00</b>    | <b>1,500.00</b>     |
| <b>Reserve Expenses</b>                      |                    |                          |                     |                    |                                    |                    |                    |                     |
| 9952 - Street Expenses                       | 3,475.00           | 3,475.00                 | 0.00                | 13,900.00          | 13,900.00                          | 0.00               | 13,900.00          | 0.00                |
| <b>Total Reserve Expenses</b>                | <b>3,475.00</b>    | <b>3,475.00</b>          | <b>0.00</b>         | <b>13,900.00</b>   | <b>13,900.00</b>                   | <b>0.00</b>        | <b>13,900.00</b>   | <b>0.00</b>         |
| <b>Total Shared Entrance Expense</b>         | <b>11,537.00</b>   | <b>4,544.00</b>          | <b>6,993.00</b>     | <b>50,047.02</b>   | <b>54,730.00</b>                   | <b>(4,682.98)</b>  | <b>54,730.00</b>   | <b>4,682.98</b>     |
| <b>Total Shared Entrance Income / (Loss)</b> | <b>(11,537.00)</b> | <b>(4,544.00)</b>        | <b>(6,993.00)</b>   | <b>(50,047.02)</b> | <b>(54,730.00)</b>                 | <b>4,682.98</b>    | <b>(54,730.00)</b> | <b>(4,682.98)</b>   |
| <b>Total Association Net Income / (Loss)</b> | <b>(14,231.70)</b> | <b>86,206.00</b>         | <b>(100,437.70)</b> | <b>(49,416.66)</b> | <b>0.00</b>                        | <b>(49,416.66)</b> | <b>0.00</b>        | <b>49,416.66</b>    |